



# **Denver Region**

# Developing Health Care Referral Sources and Converting Referrals to Admissions.

Discussion Panel

Dennis Gaschler, Senior Housing and Care of Colorado

Lori Reed, Lighthouse Assisted Living

Michelle Clopton, Julia Temple Healthcare Center

# **Event Summary**

Learn key marketing strategies and ideas to start the year of right!

What are the challenges you are facing in marketing your assisted living community both small and large?

Bring your questions to our panel of Assisted Living Marketing Experts.

# **Breakfast Meeting**

Friday, January 11, 2013 8:00 am - 10:00 am

### Location

Sunrise at Flatirons 400 Summit Boulevard Broomfield, CO 80021

# Register Online

www.calaonline.org/events

## **Target Audience**

ALR's Öwners, Managers,
Registered Nurses, Caregivers, and
Senior Industry
Professionals

### Cost

(includes meal)
CALA Members \$15
Non-Members \$25

### For More Information

Corky Kyle (303) 263-5422

# **CALA Membership**

Reduce your costs for this event (and other events) by joining CALA. We welcome any Senior Industry Professionals who provide services and products to or for Assisted Living Ask about how participating in one of CALA's statewide committees can enhance your organization!

Communities or their residents in Colorado. Get your name out there at our Regional Events, Lunch N Learns and Chapter meetings. Ask about sponsorship opportunities! Contact Corky Kyle at 303-263-5422.